



Mobility as a Service: what does it mean?

From fixed carriers to virtual carriers

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City Car Summit Berlin, 16th March 2016

Mobility issues

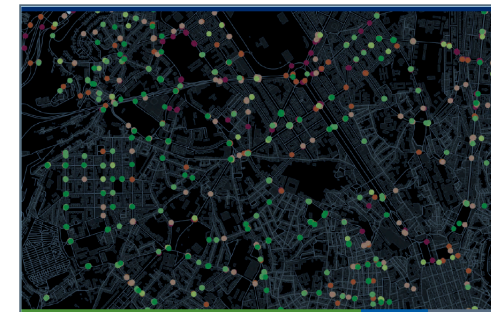
- Small parcels, pallets, containers, ... for goods
- Single person, families, masses ... for people
- Real MaaS need: point-to-point
- Space and time (+ energy) are resources
 - Density in space and time is the issue
 - Measured in mass&volume payload / m² road @ speed
- Today:
 - Multi-modal, space and time inefficient
 - Connection points are bottlenecks
 - Multiple carriers needed

A 5x10 grid of 50 black icons on a red background, representing various modes of transport and mobility services. The icons include: a smartphone, a bicycle, a train, a person on a scooter, a person walking, a person on skis, a person on a bicycle with a child seat, a boat, a person on a bicycle, a bus, a person on a skateboard, a group of three people, a Wi-Fi symbol, a person walking, a person on a bicycle, a person on a bicycle, a car, a Wi-Fi symbol, a person walking, a bicycle, a Wi-Fi symbol, a train, a person walking, a person on a bicycle with a child seat, a car with a charging cable, a smartphone, a person walking, a car, a group of three people, a train, a smartphone, a person walking, a person on a bicycle, a group of three people, a person walking with a cane, a person on a bicycle with a child seat, a person walking, a bicycle, a Wi-Fi symbol, and a person walking.

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Or is this the solution?

- No more cars/vans in city and replaced by TaxiBots ?
 - <http://www.internationaltransportforum.org/cpb/projects/urban-mobility.html> (OECD)
 - 90 % less vehicles, 80% less parking space needed
 - Mobility increases with up to 89% (in km)
 - Less air, heat, noise pollution
 - Enormous economic consequences: MaaS



Urban Mobility System Upgrade

How shared self-driving cars could change city traffic

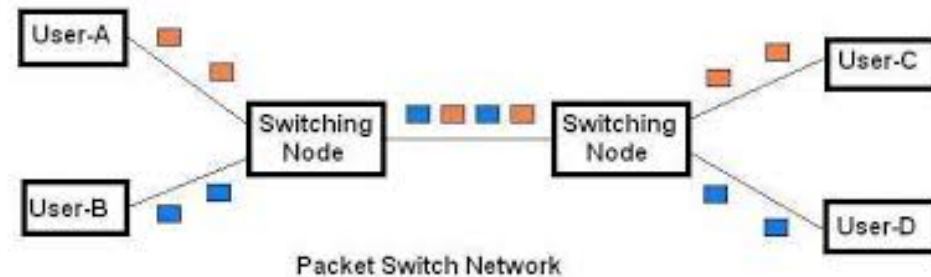
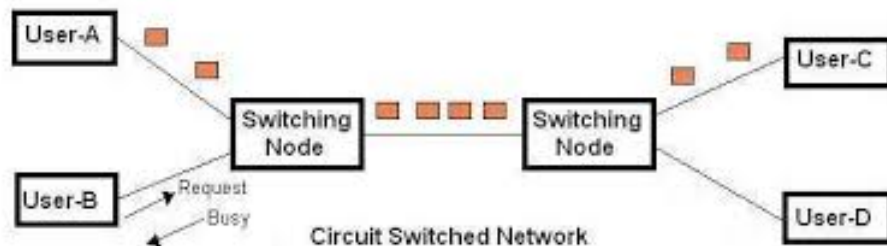


Corporate Partnership Board Report



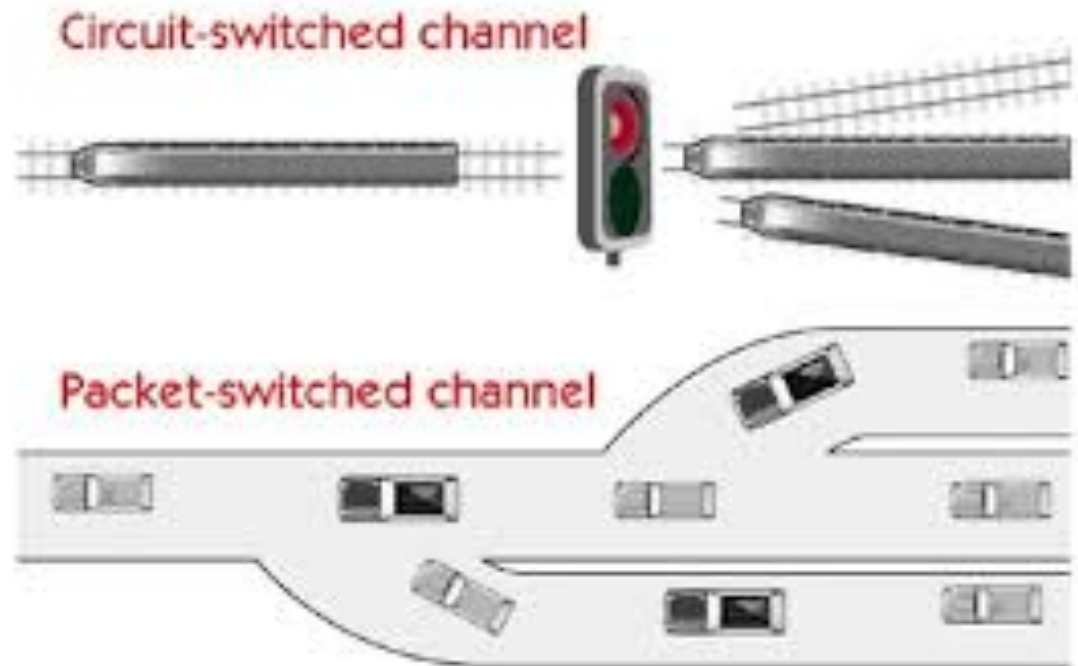
What did telecom do?

- Before: circuit switching = fixed physical paths
- Now: packet switching = virtual paths
 - Time and space partitioning
- Result:
 - Marginal cost of communication close to zero
 - Multi-service: voice, data, anywhere, anytime



Packet switching in mobility

- Moving mass, not bits
- Trains: circuit switching
- Roads and cars: packet switching ?
 - Half-way: car is underutilised



Objectives of MaaS

- Increase density in space and time
- Sustainable = Decrease use of resources
 - Free up space
 - Decrease pollution (air, heat, noise)
- Increase Quality of Service:
 - Move more in less time
 - More comfort
 - Flexibility
- Shall we go electric?

City mobility vs. open road

- City:
 - Less space available, dense infrastructure
 - Shorter distances traveled, lower average speed
 - More idle time (parking)
 - Density is more of a pollution issue
- Conclusion1:
 - An e-car for the road is not a e-car for the city
- Other issues:
 - How to bring the e-energy to the vehicles?

Solution approaches

1. Cost/vehicle/ride sharing schemes:

- Reuse idle/empty capacity in time and space
- Mix people and goods (parcels in the trunk)
- Works with existing vehicles

2. Create **versatile** vehicle for urban mobility:

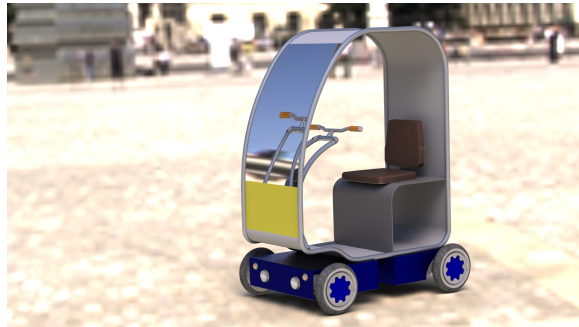
- One example: KURT e-vehicle
- Safety and cost benefit: (semi)-autonomous
- No need for another Tesla

3. Distribute the charging infrastructure

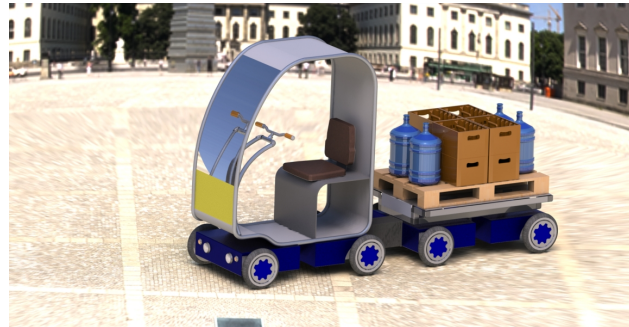
1. Cost/ride/vehicle sharing

- Cost sharing = incentive
- Ride sharing = better use of capacity
- Vehicle sharing = better use of resources
- Results:
 - Saves money!
 - Low investment: App + marcom
 - Reduces traffic, congestion, pollution, ...
 - Improves Quality of Life

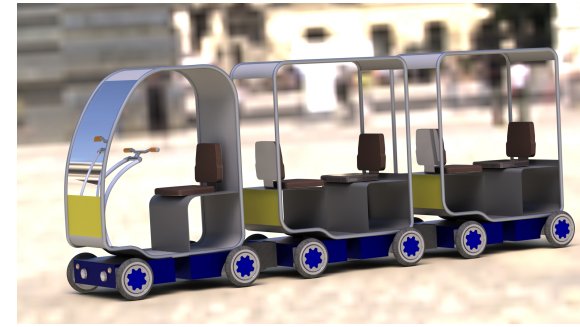
2. Modular and scalable urban mobility: a versatile approach to deliver



KURT-S-1P-90



KURT S-1P-90 + 1C-90



KURT-S-1P-90 + 2x 2P-90



KURT-M-1P-90-1C-90 -pallet



KURT-S 1P-78 + 3x 1C-90



KURT-M 4P-100

One standardised self-propelled platform + modular/scalable superstructure

3. Distributed charging

- Each KURT vehicle has:
 - Batteries to last a full day in city
 - A few KWh is enough (“Ceci n’est pas une Tesla”)
- Charging infrastructure already exists:
 - Each building has spare e-capacity
 - Often parking space in front or in garage
 - Slow charging during the night is OK
 - Fee for using the charging connector
- Complement with carports and solar panels?

The floor is yours

- Many initiatives are on-going
 - Is this a valuable roadmap?
 - Is this holistic enough?
 - Is this cost-efficient?
 - Is this realistic?
 - What else is needed?
- Motto: Keep It Simple but Smart!
- Feedback welcome